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GALAXY ENTERTAINMENT GROUP LIMITED

銀河娛樂集團有限公司

(incorporated in Hong Kong with limited liability)

(Stock Code: 27)

ANNOUNCEMENT ON CERTAIN SELECTED UNAUDITED KEY PERFORMANCE INDICATORS FOR THE FIRST QUARTER ENDED 31 MARCH 2020

This announcement is issued pursuant to Part XIVA of the Securities and Futures Ordinance and Rule 13.09 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.

LETTER FROM THE CHAIRMAN OF GALAXY ENTERTAINMENT GROUP LIMITED (“GEG” or the “Company”)

Q1 2020 has been a very difficult period for the community and businesses globally due to the COVID-19 pandemic. I would like to express my heartfelt thanks to everyone globally for their efforts and restraints during this period of time. In particular, I would like to acknowledge and thank all of the medical and emergency personnel for their efforts and sacrifice.

The introduction of immigration and quarantine restrictions has adversely affected visitations to Macau and impacted virtually all businesses in Macau. However, I am pleased to say that the Macau Government has been doing an excellent job to implement a wide range of health and safety and financial measures, to minimize the impact of the pandemic and to unite society. Also, all the concessionaires are working closely with the Macau Government and the relevant departments to contain the spread of the virus.

Moving onto our Q1 2020 performance, our net revenue during this difficult quarter was HK\$5.1 billion and Adjusted EBITDA was HK\$283 million. At this point in time it is difficult to quantify the full year financial impact of the virus, but it will have a material impact on our financial results and we cannot determine the duration of the pandemic.

We remain well capitalized. Having said that, we are doing our best to adjust our operations to the current business environment and effectively control costs. I would like to thank everyone on the GEG team who supported the Company in these difficult times by contributing to our cost control program. I am proud to report that virtually all team members made voluntary contributions including the Board of Directors (the “Board”) which also waived their Director’s fee, management who participated in our non-paid leave program and the many group members who joined our Flexi Family Care Program. At GEG we have tried to spread the impact of COVID-19 fairly across all team members as we prefer not to engage in redundancies. We continue with our Cotai development of Phases 3 & 4. We paid the previously announced special dividend of HK\$0.45 per share on 24 April 2020.

Further to our previously announced financial donations, face masks, education support, social services and food & hygiene hampers, in April 2020, we announced an additional donation of MOP75 million through the Galaxy Entertainment Group Foundation. The goal of these initiatives is to assist healthcare workers, help with public health promotion and support the medical and scientific research related to the epidemic. In addition, Galaxy Entertainment Group Foundation subscribed HK\$100 million to a special purpose Macau COVID-19 Recovery Bond that was specifically launched to provide financial assistance to SMEs in Macau. Total philanthropic contributions by GEG now total MOP200 million.

During this challenging period of time, we need to stay focused on the battle against the pandemic and I would like to thank all of the medical and emergency personnel for their efforts and sacrifice. I would also like to thank our loyal staff for maintaining the highest level of cleanliness and hygiene within our resorts. I would like to acknowledge the outstanding efforts of the Central and the Macau SAR Governments and thank them for their leadership during this period. I am confident in the longer term that we will recover from this challenge and we are committed to supporting the Macau Government in their vision to develop Macau into a World Centre of Tourism and Leisure.

Thank you.

Dr. Lui Che Woo

GBM, MBE, JP, LLD, DSSc, DBA

Chairman

Q1 2020 RESULTS

The Board of GEG hereby announces certain selected unaudited key performance indicators of GEG and its subsidiaries (collectively referred to as the “Group”) for the first quarter ended 31 March 2020 as follows:

Q1 2020 RESULTS HIGHLIGHTS

GEG: Well Capitalized to Weather the Storm

- Q1 Group Net Revenue of HK\$5.1 billion, down 61% year-on-year and down 61% quarter-on-quarter
- Q1 Group Adjusted EBITDA of HK\$283 million, down 93% year-on-year, down 93% quarter-on-quarter
- Played lucky in Q1 which increased Adjusted EBITDA by approximately HK\$84 million, normalized exclude luck factor (“Normalized”) Q1 Adjusted EBITDA of HK\$199 million, down 95% year-on-year and down 95% quarter-on-quarter
- Continue to effectively control costs

Galaxy Macau™: Adjusting Operations to the Current Business Environment

- Q1 Net Revenue of HK\$3.5 billion, down 62% year-on-year and down 62% quarter-on-quarter
- Q1 Adjusted EBITDA of HK\$329 million, down 89% year-on-year, down 90% quarter-on-quarter
- Played lucky in Q1 which increased Adjusted EBITDA by approximately HK\$73 million, Normalized Q1 Adjusted EBITDA of HK\$256 million, down 91% year-on-year and down 91% quarter-on-quarter
- Hotel occupancy for Q1 across the five hotels was 38%

StarWorld Macau: Adjusting Operations to the Current Business Environment

- Q1 Net Revenue of HK\$1.0 billion, down 66% year-on-year and down 62% quarter-on-quarter
- Q1 Adjusted EBITDA of HK\$104 million, down 89% year-on-year, down 87% quarter-on-quarter
- Played lucky in Q1 which increased Adjusted EBITDA by approximately HK\$12 million, Normalized Q1 Adjusted EBITDA of HK\$92 million, down 90% year-on-year and down 89% quarter-on-quarter
- Hotel occupancy for Q1 was 42%

Broadway Macau™: A Unique Family Friendly Resort, Strongly Supported by Macau SMEs

- Q1 Net Revenue of HK\$53 million, down 65% year-on-year and down 66% quarter-on-quarter
- Q1 Adjusted EBITDA of HK\$(45) million versus HK\$15 million in Q1 2019 and HK\$16 million in Q4 2019
- Played unlucky in Q1 which decreased Adjusted EBITDA by approximately HK\$1 million, Normalized Q1 Adjusted EBITDA of HK\$(44) million versus HK\$11 million in Q1 2019 and HK\$17 million in Q4 2019
- Hotel occupancy for Q1 was 34%

Balance Sheet: Healthy and Liquid Balance Sheet

- Cash and liquid investments were HK\$51.9 billion and net cash was HK\$47.5 billion as at 31 March 2020
- Debt of HK\$4.4 billion as at 31 March 2020, primarily reflects ongoing treasury yield management initiative
- Paid the previously announced special dividend of HK\$0.45 per share on 24 April 2020

Development Update: Continue to Pursue Development Opportunities

- Property Enhancement Program – Almost completed the previously announced HK\$1.5 billion property enhancement program in both Galaxy Macau™ and StarWorld Macau, are reviewing additional enhancement opportunities
- Cotai Phases 3 & 4 – Continue with development works for Phases 3 & 4, with a strong focus on non-gaming, primarily targeting Meetings Incentives Conferences and Events (MICE), entertainment, family facilities and also including gaming, given COVID-19 timelines may be impacted
- Hengqin – Refining plans for a lifestyle resort to complement our high-energy entertainment resorts in Macau
- International – Continuously exploring opportunities in overseas markets, including Japan

Macau Market Overview

Macau Gross Gaming Revenue (“GGR”) for Q1 2020 was HK\$29.6 billion, down 60% year-on-year and down 58% quarter-on-quarter. Immigration and quarantine restrictions were introduced due to COVID-19. These restrictions have impacted visitor arrivals to Macau. In Q1 2020, visitor arrivals were down 69% year-on-year to 3.2 million. Same-day visitors were 1.7 million and overnight visitors were 1.5 million, a decrease of 70% and 68% respectively. The average length of stay of overnight visitors extended by 0.5 day to 2.7 days. Visitors from Mainland China, Hong Kong and Taiwan fell by 69%, 64% and 69% year-on-year respectively.

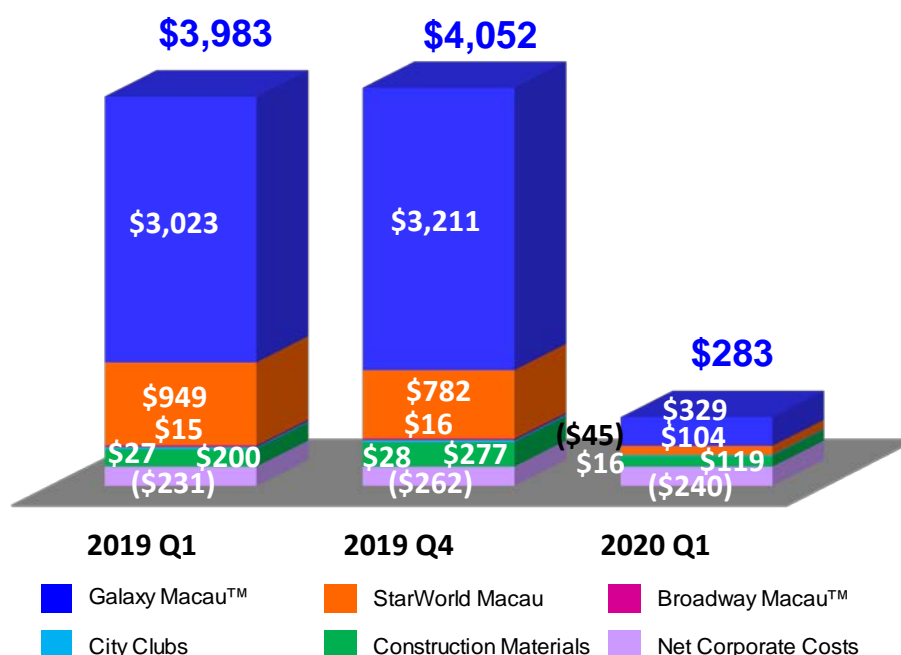
Group Financial Results

We would like to thank everyone on the GEG team who supported the Company in these difficult times by contributing to our cost control program. We are proud to report that virtually all team members made voluntary contributions including the Board which also waived their Director’s fee, management who participated in our non-paid leave program and the many group members who joined our Flexi Family Care Program. At GEG we have tried to spread the impact of COVID-19 fairly across all team members as we prefer not to engage in redundancies.

In Q1 2020, the Group posted net revenue of HK\$5.1 billion, down 61% year-on-year and down 61% quarter-on-quarter. Adjusted EBITDA was HK\$283 million, down 93% year-on-year and down 93% quarter-on-quarter. Galaxy Macau™’s Adjusted EBITDA was HK\$329 million, down 89% year-on-year and down 90% quarter-on-quarter. StarWorld Macau’s Adjusted EBITDA was HK\$104 million, down 89% year-on-year and down 87% quarter-on-quarter. Broadway Macau™’s Adjusted EBITDA was HK\$(45) million versus HK\$15 million in Q1 2019 and HK\$16 million in Q4 2019.

GEG played lucky in Q1 2020 which increased Adjusted EBITDA by approximately HK\$84 million. Normalized Q1 Adjusted EBITDA was HK\$199 million, down 95% year-on-year and down 95% quarter-on-quarter.

GEG Adjusted EBITDA (HK\$’m)



The Group's total GGR on a management basis¹ in Q1 2020 was HK\$5.5 billion, down 64% year-on-year and down 62% quarter-on-quarter. Total mass table GGR was HK\$2.8 billion, down 62% year-on-year and down 62% quarter-on-quarter. Total VIP GGR was HK\$2.5 billion, down 67% year-on-year and down 62% quarter-on-quarter. Total electronic GGR was HK\$231 million, down 62% year-on-year and down 65% quarter-on-quarter.

Group Key Financial Data

(HK\$m)	Q1 2019	Q4 2019	Q1 2020
Revenues:			
Net Gaming	11,091	10,745	4,046
Non-gaming	1,338	1,426	549
Construction Materials	616	802	475
Total Net Revenue	13,045	12,973	5,070
Adjusted EBITDA	3,983	4,052	283

Gaming Statistics²

(HK\$m)	Q1 2019	Q4 2019	Q1 2020
Rolling Chip Volume ³	203,568	168,975	68,169
Win Rate %	3.6%	3.8%	3.6%
Win	7,429	6,460	2,475
Mass Table Drop ⁴	30,463	30,601	11,189
Win Rate %	24.1%	24.0%	25.2%
Win	7,345	7,330	2,815
Electronic Gaming Volume	16,178	17,984	7,119
Win Rate %	3.7%	3.7%	3.2%
Win	606	659	231
Total GGR Win ⁵	15,380	14,449	5,521

Balance Sheet and Special Dividend

As of 31 March 2020, cash and liquid investments were HK\$51.9 billion and net cash was HK\$47.5 billion. Total debt was HK\$4.4 billion which primarily reflects our treasury yield enhancement initiative. GEG paid the previously announced special dividend of HK\$0.45 per share on 24 April 2020. Our balance sheet combined with cash flow from operations allows us to return capital to shareholders via special dividends and to fund both our Macau development pipeline and international expansion ambitions.

¹ The primary difference between statutory gross revenue and management basis gross revenue is the treatment of City Clubs revenue where fee income is reported on a statutory basis and gross gaming revenue is reported on a management basis. At the group level the gaming statistics include Company owned resorts plus City Clubs.

² Gaming statistics are presented before deducting commission and incentives.

³ Reflects junket rolling chip volume only.

⁴ Mass table drop includes the amount of table drop plus cash chips purchased at the cage.

⁵ Total GGR win includes gaming win from City Clubs.

Galaxy Macau™

Galaxy Macau™ is the primary contributor to Group revenue and earnings. In Q1 2020, Galaxy Macau™'s net revenue was HK\$3.5 billion, down 62% year-on-year and down 62% quarter-on-quarter. Adjusted EBITDA was HK\$329 million, down 89% year-on-year and down 90% quarter-on-quarter. Adjusted EBITDA margin under HKFRS was 9% (Q1 2019: 33%).

Galaxy Macau™ played lucky in Q1 2020 which increased Adjusted EBITDA by approximately HK\$73 million. Normalized Q1 Adjusted EBITDA was HK\$256 million, down 91% year-on-year and down 91% quarter-on-quarter.

Hotel occupancy for Q1 across the five hotels was 38%.

Galaxy Macau™ Key Financial Data

(HK\$'m)

	Q1 2019	Q4 2019	Q1 2020
Revenues:			
Net Gaming	8,130	8,137	3,060
Hotel / F&B / Others	829	872	313
Mall	305	327	151
Total Net Revenue	9,264	9,336	3,524
Adjusted EBITDA	3,023	3,211	329
Adjusted EBITDA Margin	33%	34%	9%

Gaming Statistics⁶

(HK\$'m)

	Q1 2019	Q4 2019	Q1 2020
Rolling Chip Volume ⁷	135,344	114,669	47,842
Win Rate %	3.9%	4.0%	4.1%
Win	5,253	4,612	1,962
Mass Table Drop ⁸	17,906	18,359	6,519
Win Rate %	28.3%	28.4%	29.1%
Win	5,068	5,221	1,897
Electronic Gaming Volume	11,106	11,872	4,482
Win Rate %	4.5%	4.5%	4.0%
Win	502	539	178
Total GGR Win	10,823	10,372	4,037

⁶ Gaming statistics are presented before deducting commission and incentives.

⁷ Reflects junket rolling chip volume only.

⁸ Mass table drop includes the amount of table drop plus cash chips purchased at the cage.

StarWorld Macau

In Q1 2020, StarWorld Macau's net revenue was HK\$1.0 billion, down 66% year-on-year and down 62% quarter-on-quarter. Adjusted EBITDA was HK\$104 million, down 89% year-on-year and down 87% quarter-on-quarter. Adjusted EBITDA margin under HKFRS was 10% (Q1 2019: 32%).

StarWorld Macau played lucky in Q1 2020 which increased Adjusted EBITDA by approximately HK\$12 million. Normalized Q1 Adjusted EBITDA was HK\$92 million, down 90% year-on-year and down 89% quarter-on-quarter.

Hotel occupancy for Q1 was 42%.

StarWorld Macau Key Financial Data

(HK\$'m)

	Q1 2019	Q4 2019	Q1 2020
Revenues:			
Net Gaming	2,858	2,515	948
Hotel / F&B / Others	115	125	49
Mall	14	13	5
Total Net Revenue	2,987	2,653	1,002
Adjusted EBITDA	949	782	104
Adjusted EBITDA Margin	32%	29%	10%

Gaming Statistics⁹

(HK\$'m)

	Q1 2019	Q4 2019	Q1 2020
Rolling Chip Volume ¹⁰	67,580	50,539	18,509
Win Rate %	3.2%	3.5%	2.4%
Win	2,165	1,770	451
Mass Table Drop ¹¹	9,265	9,217	3,584
Win Rate %	18.9%	17.5%	20.2%
Win	1,749	1,614	725
Electronic Gaming Volume	2,018	2,421	1,149
Win Rate %	2.3%	2.2%	2.1%
Win	46	55	24
Total GGR Win	3,960	3,439	1,200

⁹ Gaming statistics are presented before deducting commission and incentives.

¹⁰ Reflects junket rolling chip volume only.

¹¹ Mass table drop includes the amount of table drop plus cash chips purchased at the cage.

Broadway Macau™

Broadway Macau™ is a unique family friendly, street entertainment and food resort supported by Macau SMEs, it does not have a VIP gaming component. In Q1 2020, Broadway Macau™'s net revenue was HK\$53 million, down 65% year-on-year and down 66% quarter-on-quarter. Adjusted EBITDA was HK\$(45) million versus HK\$15 million in Q1 2019 and HK\$16 million in Q4 2019. Adjusted EBITDA margin under HKFRS is not applicable (Q1 2019: 10%).

Broadway Macau™ played unlucky in Q1 2020 which decreased Adjusted EBITDA by approximately HK\$1 million. Normalized Q1 Adjusted EBITDA was HK\$(44) million versus HK\$11 million in Q1 2019 and HK\$17 million in Q4 2019.

Hotel occupancy for Q1 was 34%.

Broadway Macau™ Key Financial Data

(HK\$m)

	Q1 2019	Q4 2019	Q1 2020
Revenues:			
Net Gaming	76	65	22
Hotel / F&B / Others	64	78	25
Mall	11	11	6
Total Net Revenue	151	154	53
Adjusted EBITDA	15	16	(45)
Adjusted EBITDA Margin	10%	10%	N/A

Gaming Statistics¹²

(HK\$m)

	Q1 2019	Q4 2019	Q1 2020
Mass Table Drop ¹³	342	320	114
Win Rate %	20.3%	19.1%	17.9%
Win	70	61	20
Electronic Gaming Volume	554	471	220
Win Rate %	2.7%	2.3%	2.0%
Win	15	11	5
Total GGR Win	85	72	25

¹² Gaming statistics are presented before deducting commission and incentives.

¹³ Mass table drop includes the amount of table drop plus cash chips purchased at the cage.

City Clubs

In Q1 2020, City Clubs contributed HK\$16 million of Adjusted EBITDA to the Group's earnings, down 41% year-on-year and down 43% quarter-on-quarter.

City Clubs Key Financial Data

(HK\$'m)

	Q1 2019	Q4 2019	Q1 2020
Adjusted EBITDA	27	28	16

Gaming Statistics¹⁴

(HK\$'m)

	Q1 2019	Q4 2019	Q1 2020
Rolling Chip Volume ¹⁵	644	3,767	1,818
Win Rate %	1.6%	2.1%	3.4%
Win	11	78	62
Mass Table Drop ¹⁶	2,950	2,705	972
Win Rate %	15.5%	16.1%	17.8%
Win	458	434	173
Electronic Gaming Volume	2,500	3,220	1,268
Win Rate %	1.7%	1.7%	1.9%
Win	43	54	24
Total GGR Win	512	566	259

Construction Materials Division

The Construction Materials Division contributed Adjusted EBITDA of HK\$119 million, down 41% year-on-year and down 57% quarter-on-quarter.

¹⁴ Gaming statistics are presented before deducting commission and incentives.

¹⁵ Reflects junket rolling chip volume only.

¹⁶ Mass table drop includes the amount of table drop plus cash chips purchased at the cage.

Development Update

Galaxy Macau™ and StarWorld Macau

We have almost completed the previously announced HK\$1.5 billion property enhancement program in both Galaxy Macau™ and StarWorld Macau, and we are reviewing additional enhancement opportunities.

Cotai - The Next Chapter

GEG is uniquely positioned for long term growth. Our development works for Phases 3 & 4 include approximately 3,500 hotel rooms and villas, including family and premium high end rooms, 400,000 square feet of MICE space, a 500,000 square feet 16,000-seat multi-purpose arena, F&B, retail and casinos, among others. We will try to maintain our development target, however due to COVID-19, development timelines may be impacted. At this point we cannot quantify the impact but we will endeavor to maintain our schedule.

Hengqin

We continue to make progress with our concept plan for a lifestyle resort on Hengqin that will complement our high energy resorts in Macau. We are encouraged by the Macau Chief Executive's recent positive comments in his inaugural Policy Address about the future role of Hengqin in the further development of Macau. We look forward to working with respective governments to develop our plan in Hengqin and support the government's strategy to diversify Macau's economy.

International

Our Japan based team continues with our Japan development efforts. We view Japan as a great long term growth opportunity that will complement our Macau operations and our other international expansion ambitions. GEG, together with Société Anonyme des Bains de Mer et du Cercle des Étrangers à Monaco ("Monte-Carlo SBM") from the Principality of Monaco and our Japanese partners, look forward to bringing our brand of World Class Integrated Resorts to Japan.

Selected Major Awards in Q1 2020

Award	Presenter
GEG	
Casino Operator of the Year Australia & Asia Socially Responsible Operator (Asia / Australia)	13th International Gaming Awards
Social Responsibility Award	The 2nd Greater China Most Influential Brand & Entrepreneur Awards Ceremony
Galaxy Macau™	
Five-Star Hotel: The Ritz-Carlton, Macau Banyan Tree Macau Five-Star Restaurant: Lai Heen Belon Five-Star Spa: The Ritz-Carlton Spa, Macau Banyan Tree Spa Macau	2020 Forbes Travel Guide
100 Top Tables 2020: 8½ Otto e Mezzo BOMBANA Yamazato Lai Heen	South China Morning Post
Hotel Group B Excellence Award: Galaxy Macau™	Macau Energy Saving Activity 2019
StarWorld Macau	
100 Top Tables 2020 – Feng Wei Ju	South China Morning Post
Construction Materials Division	
Caring Company Scheme – 15 Years Plus Caring Company Logo	The Hong Kong Council of Social Service
Hong Kong Awards for Environmental Excellence – Manufacturing and Industrial Services – Certificate of Merit Hong Kong Green Organisation Certification – Wastewi\$e – Certificate – Excellence Level – Carbon Reduction – Certificate – Achieved 7% Carbon Reduction	Environmental Campaign Committee
Occupational Health Award 2019-20 – Joyful@Healthy Workplace Best Practices Award (Enterprise / Organisation Category) – Grand Award	Occupational Safety and Health Council
BOCHK Corporate Environmental Leadership Awards 2019 – EcoPartner & 3 Years+ EcoPioneer	Bank of China (Hong Kong) and Federation of Hong Kong Industries

Outlook

The outlook for the foreseeable future is difficult to forecast. This is due to a lack of certainty around immigration, travel and quarantine restrictions associated with COVID-19. The Individual Visit Scheme (“IVS”) and group tours to Macau are still suspended, and on returning to the mainland, visitors are required to undergo 14 days of quarantine. Until we have visibility on these variables it is difficult to predict the shorter term outlook for Macau. Further, the China economy has been negatively impacted by the virus and it will take some time for the economy to ramp up and for consumer confidence to return to pre-virus levels. This is further impacted by weaker demand for China exports throughout the world.

At this point in time we still cannot determine the duration of the COVID-19 and therefore we are not yet able to quantify the full financial impact. We wish to highlight that the COVID-19 crisis is likely to have a material adverse effect on our 2020 financial results and impact our development projects in Macau.

In the interim we are focused on carefully controlling costs and ensuring our resorts are ready to fully reopen when the market demand returns. Again, we wish to thank all GEG team members for their support during this challenging time. We continue to ramp up our construction efforts of Cotai Phases 3 and 4, as we firmly believe the market for tourism and leisure in China is greatly under penetrated. It is positive that recent surveys of Chinese indicated that upon the lifting of travel restrictions, that Chinese tourists have a preference to travel domestically as distinct to international travel. Importantly in Mainland China, Macau is considered domestic travel and with the planned opening of Cotai Phase 3, GEG is well positioned for future growth.

Longer term we remain very confident in the outlook for Macau. In his inaugural Policy Address in April 2020, the Chief Executive stated that Macau SAR will request for the Central Government to resume travel visa issuance, increase the numbers of IVS cities and relax the travel visas policies from Guangdong. Furthermore, the Macau tourism authority is working on plans to relaunch tourism marketing programs in the main source markets which accounted for approximately 90% of all visitor arrivals in 2019. The Government is also planning a variety of tourism incentives and festive events in Macau to encourage tourists to visit Macau.

Again, we recognize the serious impact of the crisis across the globe, and we encourage people to take caution and increase their level of personal hygiene and safety and remain well during this period of time.

CAUTION STATEMENT

The Board wishes to remind shareholders and potential investors that the above financial data primarily relates only to a part of operations of the Group and is based on the Group's internal records and management accounts. The above financial data has not been reviewed or audited by independent auditor and is not a forecast of the performance of the gaming and entertainment division or of the Group as a whole. Shareholders and potential investors are cautioned not to unduly rely on such data and are advised to exercise caution when dealing in the shares of GEG.

By Order of the Board
Galaxy Entertainment Group Limited
Jenifer Sin Li Mei Wah
Company Secretary

Hong Kong, 13 May 2020

As at the date of this announcement, the executive Directors of GEG are Dr. Lui Che Woo (Chairman), Mr. Francis Lui Yiu Tung, Mr. Joseph Chee Ying Keung and Ms. Paddy Tang Lui Wai Yu; the non-executive Directors of GEG are Dr. Charles Cheung Wai Bun and Mr. Michael Victor Mecca; and the independent non-executive Directors of GEG are Mr. James Ross Ancell, Dr. William Yip Shue Lam and Professor Patrick Wong Lung Tak.

Website: www.galaxyentertainment.com